

CURRICULUM VITAE
MOHD FUAAD SAID, PhD
(Updated on August 2017)

1.	Full Name	Mohd. Fuaad Said, Ph.D
2.	Dept/Faculty	Dept. of Marketing and Management Faculty of Economics and Management Universiti Putra Malaysia 43400 UPM Serdang, Selangor MALAYSIA
3.	Area of Specialization	Management of Technology
4.	Telephone No:	Office: +603-8946-7695
5.	Fax no/E-mail Address:	Fax: (03) +603-8948-6188; E-mail: fuaad@upm.edu.my
6.	Current Position:	Associate Professor
7.	Educational Background	2007: Graduate School of Management, Universiti Putra Malaysia, Serdang, Selangor, Malaysia, <i>Doctor of Philosophy (Ph.D); Specialization: Management</i> 1996: Lally School of Management and Technology, Rensselaer Polytechnic Institute, Troy, New York, USA. <i>Master of Business Admin. (MBA); Area of Study: Management of Technology</i> 1989: Walker College of Business, Appalachian State University, Boone, North Carolina, USA. <i>Bachelor Science Business Admin (BSBA); Majors: Management; Computer Information Systems</i>
8.	Current and Previous working experience	Mar17- Present: Associate Professor, <i>Dept. of Marketing & Management, Faculty of Economics & Management, Universiti Putra Malaysia, Serdang, Selangor, Malaysia</i> Spt08- Feb17: Senior Lecturer, <i>Dept. of Marketing & Management, Faculty of Economics & Management, Universiti Putra Malaysia, Serdang, Selangor, Malaysia</i> Aug08- Jul11: Head of Computer Unit, <i>Faculty of Economics & Management, Universiti Putra Malaysia, Serdang, Selangor, Malaysia</i> Mar97- Aug08: Lecturer, <i>Dept. of Marketing & Management, Faculty of Economics & Management, Universiti Putra Malaysia, Serdang, Selangor, Malaysia.</i>

		<p>Aug96- Jan97: Senior Officer -Systems & Methods, <i>Commercial Services Dept., Arab-Malaysian Merchant Bank Berhad, Jln Raja Chulan, Kuala Lumpur, Malaysia.</i></p> <p>Mar94-Aug94: Executive, <i>Systems & Methods Division, Celcom (Malaysia) Sdn. Bhd, Jln Ampang, Kuala Lumpur, Malaysia.</i></p> <p>May91-Feb94: Bank Officer (Group A), <i>Systems & Methods Dept, D&C Bank Berhad (now RHB Bank), Menara TR, Jln Ampang, Kuala Lumpur, Malaysia.</i></p> <p>Oct90-Apr91: Administrative Executive, <i>Delsis Technology Sdn Berhad, Petaling Jaya, Selangor, Malaysia</i></p> <p>Apr90-Sept90: Management Trainee, <i>Phillips Audio Electronic Sdn Bhd, Bayan Baru, Penang, Malaysia.</i></p>
9.	Teaching Activities	<p>1) 2016-2017 Sem2: a) MGM4197-Management Information Systems I b) MGM3101- Principles of Management</p> <p>2) 2016-2017 Sem1: a) MGM3191-Information Technology in Business b) MGM3101- Principles of Management</p> <p>3) 2015-2016 Sem2: a) MGM4197-Management Information Systems I b) MGM3101- Principles of Management</p> <p>4) 2015-2016 Sem1: a) MGM3191-Information Technology in Business b) MGM3101- Principles of Management</p> <p>5) 2014-2015 Sem2: a) MGM3191-Management Information Systems I b) MGM3101- Principles of Management</p> <p>6) 2013-2014 Sem2: a) MGM4197-Management Information Systems I b) MGM3101- Principles of Management</p> <p>7) 2013-2014 Sem1: a) MGM3191-Information Technology in Business b) MGM3101- Principles of Management</p> <p>8) 2012-2013 Sem2: a) MGM4197-Management Information Systems b) MGM3101- Principles of Management</p> <p>9) 2011-2012 Sem2: a) MGM4197-Management Information Systems I b) MGM3191- Information Technology in Business</p> <p>10) 2011-2012 Sem1: a) MGM3191-Information Technology in Business b) MGM3101- Principles of Management</p> <p>11) 2010-2011 Sem2: a) MGM3191- Information Technology in Business b) MGM4197- Management Information Systems I</p> <p>12) 2010-2011 Sem1: a) MGM4197-Management Information Systems I b) MGM3101- Principles of Management</p>

		13) 2009-2010 Sem3: GSM5170-Management Information Systems
		14) 2009-2010 Sem2: MGM4197-Management Information Systems I
		15) 2009-2010 Sem1: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt
		16) 2008-2009 Sem2: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt c) GSM5170 -Management Information Systems
		17) 2008-2009 Sem1: a) MGM4197-Management Information Systems I b) GSM5170 -Management Information System
		18) 2007-2008 Sem3: MGM4197-Management Information Systems I
		19) 2007-2008 Sem2: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt
		20) 2007-2008 Sem1: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt
		21) 2006-2007 Sem2: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt
		22) 2006-2007 Sem1: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt
		23) 2005-2006 Sem2: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt
		24) 2005-2006 Sem1: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt
		25) 2004-2005 Sem2: a) MGM4197-Management Information Systems I b) MGM2111- Organization and Business Mgt
		26) 2004-2005 Sem1: a) MGM4197-Management Information Systems I b) MGM4197- Management Information Systems I
		27) 2003-2004 Nov: MGM4197-Management Information Systems I
		28) 1999-2000 Nov: a) MGT4197-Management Information Systems I b) MGT2191- Computer and Data Processing
		29) 1999-2000 May: a) MGT4197-Management Information Systems I b) MGT4197- Management Information Systems I
		30) 1998-1999 Nov: a) MGT4197-Management Information Systems I b) MGT4197- Management Information Systems I
		31) 1998-1999 May: a) MGT4197-Management Information Systems I b) MGT4197- Management Information Systems I

		32) 1997-1998 Nov: a) MGT4197-Management Information Systems I 33) 1997-1998 May: a) MGT4197-Management Information Systems I
20.	Student Supervision Activities	
	a) List of PhD Students currently under supervision	<u>As Chair of Supervisory Committee</u> 1) Farhanah bt Mohd Noor: “Modeling citizens adoption and usage of mobile government in Malaysia” 2) Nemer Mohammad Abdelhameed Aburumman: “Factors affecting the implementation of e-government by government organizations in Jordan” 3) Fatin Husna bt Suib: “Integrating ethics and Islamic spirituality values in improving service quality within Malaysian umrah industry” 4) Muhammad Sade bin Mohammad Amin: ‘Factors that influence individual utilization of internet payment systems in Malaysia’ <u>As Member of Supervisory Committee</u> Manisah bt Othman: “Quality Governance of IT-related Customer Relation Performance and Competitive Intelligence”
	b) List of Graduated PhD Students	<u>As Chair of Supervisory Committee</u> 1) Megat Shariffudin bin Zulkifli: “Analyzing Factors that Influencing E-Bidding utilization in Malaysian Public Sector” 2) Norlida bt Ramly: “Factors Influencing Adoption E-Syariah System” <u>As Member of Supervisory Committee</u> 1) Seyed Mohammad Bagher Jafari: “Factors Influencing the Effectiveness of E-Governance in Developing Countries: The Citizen-Centric Perspective” 2) AlHijris Ali Abdullah: “Adoption of Business to Business E-Commerce Among Saudi Shared Companies” 3) Singhry Hassan Barau: “Supply Chain Innovation and The Performance of Manufacturing Companies in Nigeria”
10.	Publication and Conference Presentation Activities	
	a) Citation Index values	Scopus H-Index = 4 Google Scholar H-Index = 8
	b) List of articles published in	1). Khairul Akmaliah Adham, Saida Farhanah Sarkan, Mohd Fuaad Said, Nadiah Mahmad Nasir & Hasmiah Kasimin. 2016. Monitoring of Policy

Citation index Journals based on Scopus listed index	<p>Implementation: Convergent Mobile and Fixed Technologies as Emergent Enablers. <i>Systemic Practice and Action Research</i>, (DOI 10.1007/s11213-016-9406-3)</p> <p>2). Mohd Fuaad Said & Khairul Akmaliah Adham. 2016. Mobile Device and Research Work in Social Science. <i>Pertanika Journal of Social Sciences and Humanities</i>, Vol 24(s) Nov</p> <p>3). Mohd Fuaad Said & Khairul Akmaliah. 2016. Is mobile phone a disruptive innovation in the workplace? <i>Gadjah Mada International Journal of Business</i>, 18(2): 131-151</p> <p>4). Khairul Akmaliah Adham, Hasmiah Kasimin, Nurul Atasha Jamaludin, Siti Khadijah Mohd Ghanie, Nur Azzatunisak Khatib and Mohd Fuaad Said. 2016. Developing a cybernetics approach to analysing inclusive growth constraints. <i>Systemic Practice and Action Research</i>, 29(3):215-234.</p> <p>5). Khairul Akmaliah Adham, Mohd Fuaad Said, Saida Farhanah Sarkam and Nur Sa'adah Muhamad. 2015. Granulab: Strategy for growth. <i>Asian Case Research Journal</i>, 19(2):443-471.</p> <p>6). Khairul Akmaliah Adham, Saida Farhanah Sarkam, Siti Khadijah Mohd Ghanie, Hasmiah Kasimin, Nur Sa'adah Muhamad and Mohd Fuaad Said. 2015. A cybernetics approach to inclusive growth analysis: a case of one district. <i>Systemic Practice and Action Research</i>, 26(6):595-612.</p> <p>7). Mohd Fuaad Said and Khairul Akmaliah. 2015. P1: Competing in the broadband service industry. <i>Asian Case Research Journal</i>, 19(1):59-101.</p> <p>8). Norlida Ramli, Mohd Fuaad Said, Choo Wei Chong and Suhaimi Abd Rahman. 2015. Analysing factors that affect E-Shariah adoption by Shar'ie lawyers. <i>Jurnal Pengurusan</i>, 43: 89-96.</p> <p>9). Megat Shaffudin Zulkifli, Mohd Fuaad Said, Han Chung Kwong and Choo Wei Chong. 2015. Analysing factors that influence eBidding adoption in Malaysian public sector. <i>Pertanika Journal of social Science and Humanities</i>, 23(J): 131-146.</p> <p>10). Mohd Fuaad Said, Khairul Akmaliah Adham, Nur Atiqah Abdullah, Saida Farhanah Sarkam, Farzana Quoquab and Seppo Hanninen. 2013. Innovation and Firm Creation Strategies in the Emerging Biotechnology Industries. <i>International Journal of Economics and Management</i>, 7(2):348-375.</p> <p>11). Mohd Fuaad Said, Khairul Akmaliah Adham and Farzana Quoquab. 2013. Strategic Posturing of Malaysian Mobile Phone Services Providers. <i>Pertanika</i>, 21(s):1-34.</p> <p>12). Mohd Fuaad Said, Khairul Akmaliah Adham, Nur Atiqah Abdullah, Seppo Hanninen and Steven T. Walsh. 2012. Incubators and Government Policy for Developing IT Industry and Region in Emerging Economies. <i>Asian Academy of Management Journal</i>, 17 No 1:65-96.</p> <p>13). Khairul Akmaliah Adham, Mohd Fuaad Said, Hasmiah Kasimin and Nur Atiqah Abdullah. 2012. Model Sistem Viable dan Pelaksanaan Dasar:</p>
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		<p>Kajian kes Inkubator Perniagaan Berstatus MSC. <i>Jurnal Pengurusan</i>, 34:101-122.</p> <p>14). Khairul Akmaliah Adham, Hasmiah Kasimin, Mohd Fuaad Said and Barbara Igel. 2012. Functions and Inter-Relationships of Operating Agencies in Policy Implementation from a Viable System Perspective. <i>Systemic Practice and Action research</i>, Vol. 25, No 2 April 2012:149-170.</p> <p>15). Khairul Akmaliah Adham, Hasmiah Kasimin and Mohd Fuaad Said. 2011. Biotechnology Policy Implementation from a Systems Perspective. <i>International Journal of Economics and Management</i>, 5(1):53-97.</p> <p>16). Mohd Fuaad Said and Khairul Akmaliah Adham. 2010. Online Mobile Content Innovations and Industry Structure: Implications for Firms' Strategies. <i>International Journal of Economics and Management</i>, 4(1):101-119.</p> <p>17). Nur Atiqah Abdullah, Mohd Fuaad Said and Khairul Akmaliah Adham. 2010. Faktor Penentu Kelakuan Pusingganti Pekerja Dalam Firma IT Berstatus MSC Malaysia. <i>Jurnal Pengurusan</i>, 30:63-73.</p> <p>18). Shamsubaridah Ramlee, Khairul Akmaliah Adham, Mohd Fuaad Said, Sascha Kraus and Seppo Hanninen. 2010. Start-up, Growth and Internationalization of Entrepreneurial Venture by the Use of Service Families. <i>International Journal of Management Practice</i>, 4(1):76-94.</p> <p>19). Adriana Mohd Rizal, Khairul Akmaliah Adham and Mohd Fuaad Said. 2010. Holista CollTech: Directions for Focused Growth. <i>Asian Case Research Journal</i>, 14(2):187-232.</p> <p>20). Khairul Akmaliah Adham, Mohd Fuaad Said, Seppo Hanninen and Steven T. Walsh. 2009. Innovation and Entrepreneurship in Malaysian Mobile-Phone Applications Industry: Implications for Technology Intelligence. <i>International Journal of Technology Intelligence and Planning</i>, 5(1):36-54.</p>
	<p>c) List of articles published in other than Scopus Cited Index</p>	<p>1). Mohd Fuaad Said and Khairul Akmaliah Adham. 2015. Mobiapps: Starting-up a new business venture. <i>International Journal of Innovation and Business Strategy</i>, 4(1):2-5.</p> <p>2). Mohd Fuaad Said and Khairul Akmaliah Adham. 2015. A manager at work. <i>International Journal of Innovation and Business Strategy</i>, 4(2):31-34.</p> <p>3). Mohd Fuaad Said, Khairul Akmaliah Adham and Raudha Md. Ramli. 2013. Granulab: Commercializing GranuMas. <i>Asian Journal of Case Research</i>, 6(2):73-91.</p> <p>4). Khairul Akmaliah Adham, Mohd Fuaad Said, Saida farhanah sarkam, Zizah Che Senik and Rosmah Mat Isa. 2012. GranuLab (c): Internationalizing GranuMaS. <i>Emerald Emerging Markets Case Study</i>, 2(8):1-15.</p> <p>5). Khairul Akmaliah Adham, Mohd Fuaad Said and Noor Inayah Yaakub. 2012. Technological Innovation and Entrepreneurship From the Western and Islamic Perspectives. <i>International Journal of Economics, Management and</i></p>

		<p><i>Accounting</i>, 20(2):109-148.</p> <p>6) Khairul Akmaliah Adham and Mohd Fuaad Said. 2011. DiGi.com: Strategies for Capturing Market Share. <i>Asian Journal of Case Research</i>, 4(1):19-55.</p> <p>7) Sheyda Almasloo, Khairul Akmaliah Adham and Mohd Fuaad Said. 2009. Kayla (Iran) Pte. Ltd.: Developing a Strategy. <i>Asian Journal of Case Research</i>, 2(2):95-124.</p> <p>8). Khairul Akmaliah Adham and Mohd Fuaad Said. 2008. Technology Innovation and Firm Development: The Case of Infovalley's Digital Autopsy System Commercialization. <i>Asian Academy of Management Journal</i>, 13(2):79-109.</p> <p>9). Khairul Akmaliah Adham, Mohd Fuaad Said, Shamshubaridah Ramlee and Seppo Hanninen. 2008. e-Pay Malaysia: Asian Expansion and Challenges. <i>Asian Journal of Case Research</i>, 1(2):101-129.</p>
d) List of Chapters in Book		<p>1). Khairul Akmaliah Adham, Mohd Fuaad Said, Siti Khadijah Mohd Ghanie, Hafizah Omar Zaki, Nurul Atasha Jamaludin and Nur Sa'adah Muhamad 2014. Transformative Service and societal well-being: Synthesis of literature and agenda for future research. In: (Ed., Khairul Akmaliah Adham, Aliah Hanim Mohd Salleh and Aini Aman), Transformative Service in improving societal well-being Business. UKM press. Pp. 29.</p> <p>2). Mohd Fuaad Said and Khairul Akmaliah Adham. 2013. P1 Going to Singapore? In: (Ed., Mohd Fuaad Said, Dahlia Zawawi and Siti Rahayu Hussin), Business Management Cases in Malaysia. UPM. Pp. 36.</p> <p>3). Mohd Fuaad Said and Khairul Akmaliah Adham. 2013. P1 Going to Singapore? In: (Ed., Mohd Fuaad Said, Dahlia Zawawi and Siti Rahayu Hussin), Instructor's Guide Business Management Cases in Malaysia. UPM. Pp. 25.</p> <p>4). Mohd Fuaad Said, Dahlia Zawawi and Siti Rahayu Hussin. 2013. Teaching Cases and the Managing of Business In: (Ed., Mohd Fuaad Said, Dahlia Zawawi and Siti Rahayu Hussin), Business Management Cases in Malaysia. UPM. Pp. 1.</p> <p>5). Elizabeth Chin Foo Vun and Mohd Fuaad Said. 2012. Impact of Malaysian Bank Customers' Perception, Banking and Technology Experiences on Their Intention to Use Mobile Banking Service In : (Ed., Ho Jo Ann, Wong Foong Yee, Zuraina Dato Mansor and Zahira Mohd Ishan), Contemporary Issues in Management and Marketing. McGrawHill. Pp. 137-155.</p> <p>6). Khairul Akmaliah Adham, Mohd Fuaad Said, Nur Atiqah Abdullah, Ahmad Khairy Ahmad Domil and Baharu Kemat Alhaj. 2012. Health Supplement Innovation Value Chain: A General and Preliminary Islamic Interpretation In : (Ed., Khairul Akmaliah Adham, Mohd Fuaad Said and Mohd Ezani Mat Hassan), Exploring the Islamic Perspective on Innovation and Entrepreneurship. Penerbit UKM. Pp. 67-98.</p> <p>7). Khairul Akmaliah Adham, Mohd Fuaad Said and Mohd Ezani Mat</p>

		<p>Hassan. 2012. Conceptualizing Innovation and Entrepreneurship from the Islamic Perspective In : (Ed., Khairul Akmaliah Adham, Mohd Fuaad Said and Mohd Ezani Mat Hassan), Exploring the Islamic Perspective on Innovation and Entrepreneurship. Penerbit UKM. Pp. 7-13.</p> <p>8). Khairul Akmaliah Adham, Mohd Fuaad Said, Nur Atiqah Abdullah and Hasmiah Kasimin. 2012. Analisis Hubungan antara Institusi dalam MSC dari Perspektif Sistem Viable In : (Ed., Zafir Mohd Makhbul, Ruzita Abdull Rahim and Norjaya Mohd Yasin), Teori, Penyelidikan dan Praktis dalam Pengurusan Perniagaan. Penerbit UKM. Pp. 54-96.</p> <p>9). Khairul Akmaliah Adham, Maisarah Ahmad, Darinah Ahmad and Mohd Fuaad Said. 2010. Leveraging Websites for Marketing Financial Services: Evaluation of Malaysian Banks In : (Ed., Adilah Abd Razak, Dahlia Zawawi and Raja Nerina Raja Yusof), In Search of Good Practices Weaving Through Current Perspectives in Business. Penerbit, UPM. Pp. 229-266.</p> <p>10). Mohd Fuaad Said. 2009. Issues and Concern in Conducting Technology Adoption Research That Focus on Organizational Perspective In : (Ed., Ng Siew Imm and Azmawani Abd Rahman), Management Issues and Challenges Implications to Malaysian Industries. Penerbit, UPM. Pp. 146-156.</p> <p>11). Mohd Fuaad Said and Khairul Akmaliah Adham. 2009. Malaysian Mobile Telecommunications Services Industry Structure and Future Prospect In : (Ed., Aliah Hanim Mohd. Salleh, Ahmad Azmi Mohd. Ariffin, June M.L. Poon and Aini Aman), Services Management and Marketing Studies in Malaysia. UKM-Graduate School of Business. Pp. 293-324.</p> <p>12). Nur Atiqah Abdullah, Mohd Fuaad Said and Khairul Akmaliah Adham. 2009. Insiden Pusingganti Pekerja dan Strategi Pengekalan Pekerja In : (Ed., Abd Hair Awang, Rahmah Ismail and Zafir Mohd Makhbul), Pembangunan dan Pengurusan Modal Insan Negara. Fakulti Ekonomi dan Perniagaan, UKM. Pp. 203-221.</p> <p>13). Khairul Akmaliah Adham and Mohd Fuaad Said. 2007. Mentoring of Malaysian High-Tech Entrepreneurs in Their Pre-seeding Phase In : (Ed., Francois Therin), Handbook of Research on Techno-Entrepreneurship. Edward Edgar Publishing, London. Pp. 126-160.</p> <p>14). Khairul Akmaliah Adham and Mohd Fuaad Said. 2007. Online Auction Business Strategies: Analysis of Lelong, XGen Auction, and eBay Malaysia In : (Ed., Mohd Fauzi Mohd Jani, Yahaya Ibrahim, Siohong Tih and June M.L. Poon), Entrepreneurship & Business Competitiveness. Fakulti Ekonomi dan Perniagaan, UKM. Pp. 214-233.</p> <p>15). Mohd Fuaad Said. 2003. Organizational Innovativeness: Factors Influencing Online Marketing Adoption in the Malaysian Hotel Industry In : (Ed., Samsinar Md Sidin, Murali Sambasivan, Siti Rahayu Hussin, Yaakob Ibrahim, Salleh Yahya, Narimah Hashim and Amalina Abdullah), Contemporary Issues in Business. Prentice Hall, Pearson (M) Sdn. Bhd. Pp. Vol.1, Pp.129-144.</p>
e) List of edited books		1). Mohd Fuaad Said, Dahlia Zawawi and Siti Rahayu Hussin. 2013. <i>Business Management Cases in Malaysia</i> . UPM.

		<p>2). Mohd Fuaad Said, Dahlia Zawawi and Siti Rahayu Hussin. 2013. <i>Instructor's Business Management Cases in Malaysia</i>. UPM.</p> <p>3). Khairul Akmaliah Adham, Mohd Fuaad Said and Mohd Ezani Mat Hassan. 2012. <i>Exploring the Islamic Perspective on Innovation and Entrepreneurship</i>. Penerbit UKM.</p>
	<p>f) List of conference proceedings (full papers)</p>	<p>1) Mohd. Fuaad Said & Khairul Akmaliah Adham; Application of Mobile Technology in Managing Research Work, <i>Proceedings of the International Conference on Business, Accounting, Finance and Economics (BAFE2016)</i>, 5th October 2016, UTAR, Kampar, Perak.</p> <p>2) Mohd Fuaad Said & Khairul Akmaliah Adham. Developing a Framework for Case Study Methodology Design in Management Research. <i>Proceedings of the International conference on Accounting, Management and Economics (ICAME2016)</i>, 8th October, 2016, UPSI, Tanjung Malim, Perak.</p> <p>3). Mohd Fuaad Said, Khairul Akmaliah and Saida Farhanah Sarkam. 2015. Learning qualitative methodology in doctoral management research <i>Proceedings of the 3rd International Conference on Business, Accounting and Economics 2015, Kampar, Perak, Malaysia</i>.</p> <p>4). Mohd Fuaad Said and Khairul Akmaliah. 2014. Is Mobile Platform a disruptive Innovation in the Workplace? <i>Proceedings of the 2nd International Conference on Business and Economics 2014, Padang, West Sumatera, Indonesia</i>.</p> <p>5). Norlida Ramly, Mohd Fuaad Said, Suhaimi Ab Rahman and Choo Wei Chong. 2014. E-Syariah: Factors Influencing Innovation Adoption in Malaysian Islamic Court Administration. <i>Proceedings of the international Conference on Islamic Economics and Civilization 2014 (ICIEC'14) Surabaya Indonesia</i>, pp. 84.</p> <p>6). Mohd Fuaad Said and Khairul Akmaliah Adham. 2013. Becoming a manager. <i>Proceedings of the Proceedings of the UKM-GSB Seminar on Writing Cases for Teaching and Publication: Caselit Review and Critique</i>, pp. 2-4.</p> <p>7). Mohd Fuaad Said and Khairul Akmaliah Adham. 2013. Mobiapps. <i>Proceedings of the Proceedings of the UKM-GSB Seminar on Writing Cases for Teaching and Publication: Caselit Review and Critique</i>, pp. 34-37.</p> <p>8). Khairul Akmaliah Adham, Mohd Fuaad Said, Siti Khadijah Mohd Ghanie, Hafizah Omar Zaki, Nurul Atasha Jamaludin and Nurul Atasha Jamaludin. 2013. Transformative Service and Societal Well Being: Literature Synthesis and Future Research Agenda. <i>Proceedings of the 2nd International Conference on Industrial Engineering and Services Science, Majapahit Hotel, Surabaya</i>, pp. G7-1.</p> <p>9). Mohd Fuaad Said, Khairul Akmaliah Adham and Farzana Quoquab. 2012. Competitive Strategy of Mobile Phone Services Providers. <i>Proceedings of the Proceeding of the 21st International Conference on Management of Technology, Sheraton Hsinchu Hotel, Hsinchu Taiwan</i>, pp.</p>

		<p>1-27.</p> <p>10). Khairul Akmaliah Adham, Mohd Fuaad Said and Raudha Md. Ramli. 2012. GranuLab (A) : Commercializing GranuMaS. <i>Proceedings of the Seminar on Researching and Publishing Teaching Cases 2012, Puri Pujangga UKM</i>, pp. 1-16.</p> <p>11). Khairul Akmaliah Adham, Mohd Fuaad Said and Saida farhanah sarkam. 2012. GranuLab (B): Strategies for Growth. <i>Proceedings of the Seminar on Researching and Publishing Teaching Cases 2012, Puri Pujangga UKM</i>, pp. 16-38.</p> <p>12). Khairul Akmaliah Adham, Mohd Fuaad Said, Saida farhanah sarkam, Zizah Che Senik and Rosmah Mat Isa. 2012. GranuLab (c): Internationalizing GranuMaS. <i>Proceedings of the Seminar on Researching and Publishing Teaching Cases 2012, Puri Pujangga UKM</i>, pp. 38-56.</p> <p>13). Mohd Fuaad Said and Khairul Akmaliah Adham. 2011. P1 Going to Singapore? <i>Proceedings of the International Conference of Organizational Innovation ICOI (2011), Universiti Kebangsaan Malaysia, Bangi, Selangor</i>, pp. 72-90.</p> <p>14). Mohd Fuaad Said, Khairul Akmaliah Adham, Nur Atikah Abdullah, Saida farhanah sarkam, Farzana Quoquab and Seppo Hanninen. 2011. Government Support and Firm Responses Within Emerging Biotechnology Industries. <i>Proceedings of the Royale Bintang Seremban</i>, pp. 15-41.</p> <p>15). Mohd Fuaad Said. 2010. P1: Competing in the Malaysian Broadband Services Industry. <i>Proceedings of the International Economic & Business Management Conference 2010, Hyatt Regency Kuantan Resort, Pahang</i>, pp. 1-10.</p> <p>16). Khairul Akmaliah Adham and Mohd Fuaad Said. 2010. DiGi.Com: Strategies for Capturing Market Share. <i>Proceedings of the International Economic & Business Management Conference 2010, Hyatt Regency Kuantan Resort, Pahang</i>, pp. 1-26.</p> <p>17). Khairul Akmaliah Adham, Mohd Fuaad Said, Hasmiah Kasimin and Nur Atiqah Abdullah. 2010. Model Sistem Viable dan Pelaksanaan Dasar: Kajian Kes Inkubator Perniagaan Berstatus MSC. <i>Proceedings of the International Seminar on Management Research 2010, The Royale Bintang Seremban, Negeri Sembilan</i>, pp. 48-77.</p> <p>18). Khairul Akmaliah Adham, Hasmiah Kasimin, Mohd Fuaad Said and Barbara Igel. 2010. Viable System Model and Industry Development Policy. <i>Proceedings of the International Seminar on Management Research 2010, The Royale Bintang Seremban, Negeri Sembilan</i>, pp. 115-140.</p> <p>19). Mohd Fuaad Said and Khairul Akmaliah Adham. 2009. Malaysian Mobile Telecommunications Services Industry Structure and Future Prospect. <i>Proceedings of the International Seminar on Management Research 2009 (Part II), Royal Bintang Hotel, Seremban, Negeri Sembilan</i>, pp. 125-148.</p> <p>20). Mohd Fuaad Said. 2009. Issues and Concern in Conducting Technology</p>
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		<p>Adoption Research That Focus on Organizational Perspective. <i>Proceedings of the International Seminar on Management Research 2009 (Part II)</i>, Royal Bintang Hotel, Seremban, Negeri Sembilan, pp. 149-158.</p> <p>21). Khairul Akmaliah Adham, Mohd Fuaad Said, Nur Atiqah Abdullah and Seppo Hanninen. 2009. Incubators, Technology-Based Industry Development, and Government Policy for Economic Development. <i>Proceedings of the International Seminar on Management Research 2009, Residence Hotel, UNITEN</i>, pp. 2-28.</p> <p>22). Khairul Akmaliah Adham, Mohd Fuaad Said, Nur Atiqah Abdullah, Seppo Hanninen and Steven T. Walsh. 2009. Biotechnology Industry Structure, Firm Resources and Innovation: Implications for Firms' Strategies. <i>Proceedings of the International Seminar on Management Research 2009, Residence Hotel, UNITEN</i>, pp. 29-51.</p> <p>23). Nur Atiqah Abdullah, Mohd Fuaad Said and Khairul Akmaliah Adham. 2009. Insiden Pusingganti Pekerja dan Strategi Pengekalan Pekerja dalam Firma IT di Malaysia. <i>Proceedings of the International Seminar on Management Research 2009, Residence Hotel, UNITEN</i>, pp. 52-67.</p>
g) List of Conducted Conference Presentations		<p>1) 2017 Khairul Akmaliah Adham, Adlin Masood, Mohd Fuaad Said, Nadiah Mahmud Nasir & Syadiyah Abdul Shukor: Values-based Services for Societal Well-being, <i>The 3rd International Conference on Management Sciences 2017, Universitas Muhammadiyah Yogyakarta, Indonesia</i>.</p> <p>2) 2016 Mohd. Fuaad Said & Khairul Akmaliah Adham; Application of Mobile Technology in Managing Research Work, <i>The 4th International Conference on Business, Accounting, Finance and Economics (BAFE2016), UTAR, Kampar, Perak</i>.</p> <p>3) 2016 Mohd Fuaad Said & Khairul Akmaliah Adham. Developing a Framework for Case Study Methodology Design in Management Research. <i>The International conference on Accounting, Management and Economics (ICAME2016), UPSI, Tanjung Malim, Perak</i>.</p> <p>4). 2015 Mohd Fuaad Said, Khairul Akmaliah and Saida Farhanah Sarkam. 'Learning Qualitative Methodology in Doctoral Management Research' <i>The 3rd International Conference on Business, Accounting and Economics 2015, Kampar, Perak, Malaysia</i>.</p> <p>5). 2014 Mohd Fuaad Said and Khairul Akmaliah. 'Is Mobile Platform a disruptive Innovation in the Workplace?' <i>The 2nd International Conference on Business and Economics 2014, Padang, West Sumatera, Indonesia</i>.</p> <p>6). 2014 Norlida Ramly, Mohd Fuaad Said, Suhaimi Ab Rahman and Choo Wei Chong. 'E-Syariah: Factors Influencing Innovation Adoption in Malaysian Islamic Court Administration'. <i>The International Conference on Islamic Economics and Civilization 2014 (ICIEC'14) Surabaya Indonesia</i>.</p> <p>7). 2013 Mohd Fuaad Said and Khairul Akmaliah Adham. 'Transformative Service and Societal Well-Being: Literature Synthesis and Future Research Agenda'. <i>The Global conference on Business and Economic Research 2013, Palace of Golden Horses, Mines Resort City, Selangor, Malaysia</i>.</p>

		<p>8). 2012 Mohd Fuaad Said, Khairul Akmaliah Adham and Farzana Quoquab. ‘Competitive Strategy of Mobile Phone Services Providers’. <i>The 21st International Conference on Management of Technology, Sheraton Hsinchu Hotel, Hsinchu Taiwan.</i></p> <p>9). 2011 Mohd Fuaad Said and Khairul Akmaliah Adham. ‘P1 Going to Singapore?’ <i>The International Conference of Organizational Innovation ICOI (2011), Universiti Kebangsaan Malaysia, Bangi, Selangor, Malaysia.</i></p> <p>10). 2011 Mohd Fuaad Said, Khairul Akmaliah Adham. ‘Organizational Adaptation within Malaysian Mobile Phone Service Industry Biotechnology Industries’. <i>The International Seminar on Management Research The Royale Bintang Seremban, Negeri Sembilan, Malaysia.</i></p> <p>11). 2010 Mohd Fuaad Said, Khairul Akmaliah Adham and Saida Farhanah Sarkam. ‘Competing in Wimax Broadband Market’. <i>The International Seminar on Management Research PartII, The Royale Bintang, Seremban.</i></p> <p>12). 2010 Mohd Fuaad Said. ‘P1: Competing in the Malaysian Broadband Services Industry’. <i>The International Economic & Business Management Conference 2010, Hyatt Regency Kuantan Resort, Pahang, Malaysia.</i></p> <p>13). 2010 Shamshubaridah Ramlee, Khairul Akmaliah Adham, Mohd Fuaad Said, Sascha Kraus and Seppo Hanninen. ‘Start-up, Growth and Internationalization of Entrepreneurial Venture by the Use of Service Families’. <i>Seminar FEP 2000, Avillian Admiral cove, Port Dickson, Negeri Sembilan, Malaysia.</i></p> <p>14). 2009 Sheyda Almasloo, Khairul Akmaliah Adham and Mohd Fuaad Said. ‘Kayla (Iran) Pte. Ltd.: Building a Strategic Plan’. <i>The International conference on Case Writing 2009, Cititel Hotel, Kuala Lumpur, Malaysia.</i></p> <p>15). 2009 Mohd Fuaad Said and Khairul Akmaliah Adham. ‘Malaysian Mobile Telecommunications Services Industry Structure and Future Prospect’. <i>The International Seminar on Management Research 2009 (Part II), Royal Bintang Hotel, Seremban, Negeri Sembilan, Malaysia.</i></p> <p>16). 2009 Mohd Fuaad Said. ‘Issues and Concern in Conducting Technology Adoption Research That Focus on Organizational Perspective’. <i>The International Seminar on Management Research 2009 (Part II), Royal Bintang Hotel, Seremban, Negeri Sembilan, Malaysia.</i></p> <p>17). 2008 Mohd Fuaad Said. ‘Online Mobile content Business in Malaysia’ <i>The Asia Pacific Conference on Management Technology and Technology and Entrepreneurship 2008, Equatorial Hotel, Melaka, Malaysia.</i></p>
11.	Research Activities	
	a) list of research Projects as Principal Investigator	<p>1) <i>Project Title:</i> Modeling of Mobile Information Systems in Monitoring Complex Policy Implementation <i>Year:</i> 2014-2017 <i>Source of fund</i> Fundamental Research Grant Scheme (Higher Education Ministry)</p>

		<p><i>Status:</i> Completed <i>Grant amount:</i> RM88,200.00</p> <p>2) <i>Project Title:</i> Developing a Model on Innovations and Industry Growth of Malaysian Mobile Broadband Telecommunications <i>Year:</i> 2012-2014 <i>Source of fund:</i> Research University Grant Scheme (UPM) <i>Status:</i> Completed <i>Grant amount:</i> RM21,780.00</p> <p>3) <i>Project Title:</i> Conceptualizing Mobile Telecommunications Technological Innovations and Industry Growth <i>Year:</i> 2010-2012 <i>Source of fund:</i> Fundamental Research Grant Scheme (Higher Education Ministry) <i>Status:</i> Completed <i>Grant amount:</i> RM45,000.00</p>
	b) List of research Projects as co-investigator	<p>1) <i>Project Title:</i> Exploring Islamic Perspective on Transformative Service for Societal Well-being <i>Year:</i> 2013-2015 <i>Source of fund:</i> Exploratory Research Grant Scheme (Higher Education Ministry) <i>Status:</i> Completed <i>Grant amount:</i> RM90,000.00</p> <p>2) <i>Project Title:</i> Doctoral Program in Management: Research Process, Industry Relation and socialization within the Research Communities <i>Year:</i> 2013-2015 <i>Source of fund:</i> Research University Grant Scheme (UKM) <i>Status:</i> Completed <i>Grant amount:</i> RM59,900.00</p> <p>3) <i>Project Title:</i> Value, Organizational Innovation, and Societal Well-Being <i>Year:</i> 2012-2013 <i>Source of fund:</i> Research University Grant Scheme (UKM) <i>Status:</i> Completed <i>Grant amount:</i> RM10,000.00</p> <p>4) <i>Project Title:</i> Shariah Perspective on Innovation and Entrepreneurship in Biotechnology <i>Year:</i> 2010-2012 <i>Source of fund:</i> Fundamental Research Grant Scheme (Higher Education Ministry) <i>Status:</i> Completed <i>Grant amount:</i> RM40,000.00</p> <p>5) <i>Project Title:</i> Growth of Entrepreneur Tech-based Firms: Influence of Innovative Team Capability and Industry Contexts <i>Year:</i> 2007-2009 <i>Source of fund:</i> Research University Grant Scheme (UKM) <i>Status:</i> Completed <i>Grant amount:</i> RM154,808.00</p>
12.	Industrial	1) <u>Research project related to Industrial Relation and networking</u>

	<p>Relation and networking Activities</p>	<p><i>Project Title:</i> Business Sustainability and strategies for growth <i>Year:</i> 2013-2014 <i>Source of fund:</i> Industrial-University Research Incentive Grant <i>Status:</i> Completed <i>Grant amount:</i> RM20,000.00</p> <p>2) <u>Output from networking with industry in the form of published articles.</u></p> <p>a) Networked with Granulab Sdn. Bhd. <u>Output-</u> Khairul Akmaliah Adham, Mohd Fuaad Said, Saida farhanah sarkam, Zizah Che Senik and Rosmah Mat Isa. 2012. GranuLab (c): Internationalizing GranuMaS. <i>Emerald Emerging Markets Case Study</i>, 2(8):1-15.</p> <p>b). Networked with Holista CollTech Ltd. <u>Output-</u> Adriana Mohd Rizal, Khairul Akmaliah Adham and Mohd Fuaad Said. 2010. Holista CollTech: Directions for Focused Growth. <i>Asian Case Research Journal</i>, 14(2):187-232.</p> <p>c). Networked with Kayla (Iran) Pte Ltd <u>Output-</u> Sheyda Almasloo, Khairul Akmaliah Adham and Mohd Fuaad Said. 2009. Kayla (Iran) Pte. Ltd.: Developing a Strategy. <i>Asian Journal of Case Research</i>, 2(2):95-124.</p> <p>d). Networked with INFOVALLEY Life Sciences Sdn Bhd. <u>Output-</u> Khairul Akmaliah Adham and Mohd Fuaad Said. 2008. Technology Innovation and Firm Development: The Case of Infovalley's Digital Autopsy System Commercialization. <i>Asian Academy of Management Journal</i>, 13(2):79-109.</p>
13.	<p>Recognition at International, national and University Levels</p>	<p>a) <u>As Recipient of Awards and Recognitions</u></p> <ol style="list-style-type: none"> 1) 2016 University Excellent Service Certificate 2) 2015 University Excellent Service Certificate 3) 2013 University Excellent Service Certificate 4) 2012 University Excellent Service Certificate 5) 2011 University Excellent Service Certificate 6) 2010 University Excellent Service Award 7) 2005 University Excellent Service Certificate 8) 2014 Faculty Excellent Class Evaluation Certificate 9) 2008 Faculty Excellent Class Evaluation Certificate 10) 2006 Faculty Excellent Class Evaluation Certificate 11) 2012 University Publication Monetary Award 12) 2011 First Place Award for Case Writer's Association of Malaysia (CWAM) case competition 13) 2009 Third Place Award for Case Writer's Association of Malaysia (CWAM) case competition 14) 2012 Faculty recognition in AACSB's contribution 15) 2012 Faculty recognition for being a facilitator in Case Writing Workshop <p>b) <u>As Reviewer of Journal Manuscripts</u></p> <ol style="list-style-type: none"> 1) 2016 <i>International Journal of Economics and Management</i>, 'Examining

		<p>the Influence Factors of the Working Adults' Reading Behaviour: Intention to Adopt Mobile Learning as a Mediator'</p> <ol style="list-style-type: none"> 2) 2015 <i>Malaysian Management Review</i>, 'An Exploratory study of ten ICT companies in Malaysia, Ireland and United Kingdom' 3) 2014 <i>Asian Journal of Case Research</i>, 'Remaining Competitive of ACIC's Business Model on Work Integrated Learning' 4) 2014 <i>International Journal of Economics and Management</i>, 'Factor that influence the success of small and medium enterprises in Czech ICT Sector' 5) 2014 <i>Pertanika JSSH Special Issue</i>, 'Developing a Road mapping System for Knowledge Management in an organization' 6) 2013 <i>Asian Journal of Case Research</i>, 'Moving Forward: Power House Marketing Sdn Bhd' 7) 2013 <i>International Journal of Economics and Management</i>, 'Collaborative Customer Relationship Management Co-Creation and Collaboration through Online Communities' 8) 2013 <i>International Journal of Economics and Management</i>, 'Soft Computing Modeling of Dealer Loyalty in Turkish Insurance Sector' 9) 2012 <i>International Journal of Economics and Management</i>, 'Understanding Reasons for Modest Success of Multimedia Super Corridor of Malaysia: A Case for Developing Countries' 10) 2012 <i>International Journal of Economics and Management</i>, 'New Concept of Social Network Citizenship Behavior: Definitions and Elements' 11) 2012 <i>International Journal of Economics and Management</i>, 'New Concept of Social Network Citizenship Behavior: Definitions and Elements' 12) 2012 <i>Jurnal Pengurusan</i>, 'Orientasi Keusahawanan & Prestasi Perniagaan: Pengaruh Penyederhanaan Gaya Kepimpinan Transformasi' 13) 2009 <i>Asian Journal of Business and Accounting</i>, 'Firms Decisions in Adopting the Internet' <p>c) <u>As Reviewer of Conference Papers</u></p> <ol style="list-style-type: none"> 1) 2013 <i>Global Conference on Business and Economics Research</i> <ol style="list-style-type: none"> a) 'The survey of affecting factor on Internet shopping' 2) 2012 <i>National Research & Innovation Conference for Graduate Students in social Science</i> <ol style="list-style-type: none"> a) 'Confirmatory factor Analysis on Elements of Information and Communication Technologies in Youth Empowerment' b) 'Adoption of Strategic Information Systems Planning Among Government Agencies in Malaysia'
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		<p>d) <u>As Examiner of Phd/Msc Proposal Defence and Thesis Examination</u></p> <ol style="list-style-type: none"> 1) 2017 PhD proposal defence of Idris Bashir Bugaje on his proposal titled 'Antecedents Influencing Entrepreneurial Activity and Poverty Reduction in Nigeria'. 2) 2014 PhD proposal defence of Mohamed Saleh Abd Al Khuja on his proposal titled 'Antecedents Factors affecting e-Business technology adoption and organizational performance among small and medium size enterprises (SMEs) in Libya'. 3) 2012 PhD thesis examination of Logama Doraisamy on her thesis titled 'Factors Determining Initial Trust Amongst Malaysian Online Shoppers'. 4) 2011 PhD thesis examination of Pouyan Esmaeizadeh on his thesis titled 'An Intergrated Framework to Determine Factors Affecting Acceptance of the Clinical Decision Support Systems (CDS) Among Healthcare Professionals in Malaysia'. 5) 2011 Msc. thesis examination of Syairah Aimi Shahron on her thesis titled 'The Influence of Organizational Culture on the Organizational Performance and Perceived Obstacles of Manufacturing Technology Adoption' 6) 2010 Msc. proposal defence of Syairah Aimi Shahron on her proposal titled 'The Influence of Organizational Culture and Innovation on Perceived Benefits and Obstacles of Manufacturing Technology Adoption' 7) 2009 PhD thesis examination of Halimi Zakaria on his thesis titled 'A Study on the Effect of Performance Feedback and Rethink Reasoning on Illusion of Control in Malaysia'. 8) 2008 PhD thesis examination of Kang Tong Hum on his thesis titled 'Factors Affecting Level of Usage of the ePerolehan System Among Government and Supplier Users in Malaysia'. <p>e) <u>As Chairperson of Phd/Msc Proposal defence and Thesis Examination</u></p> <ol style="list-style-type: none"> 1) 2017 PhD proposal defence of Tan Houg Chien on his proposal titled 'Developing a New Mesurement Scale For Scial Desiribility Bias'. 2) 2015 PhD thesis examination defence of Safuan Idris on his proposal titled 'An Empirical Study of Buyer-Supplier-Customer Relationships in the Malaysian Automotive Components Industry'. 3) 2014 PhD proposal defence of Ahmad Kamil Abd Aziz on his proposal titled 'Agility Practices and Supply Chain Risk Towards Supply Chain Performance Among E & E Firms in Malaysia'. 4) 2013 PhD thesis examination of Akbar Afsharghasemi on his thesis titled 'Factors Affecting Internationalization of Malaysian Manufacturing SMEs'.
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14.	<p>Past and Present Positions as Administrator and working committee member at the faculty/ University/International levels</p>	<p>a) <u>Administrator</u> 2008-2011: Head of Computer Unit, Faculty of Economics and Management, Universiti Putra Malaysia</p> <p>b) <u>Administrative/working Committee Member</u></p> <ol style="list-style-type: none"> 1) 2013: Faculty’s website development and Maintenance Committee 2) 2013: Global Conference on Business and Economics Research (GCBER)’s working committee 3) 2009: Faculty’s Occupational Health and Safety Committee 4) 2008: International Journal of Technoentrepreneurship (IJTE) Scientific Committee 5) 2006: 10th Pacific Asia Conference on Information Systems (PACIS)’s working committee
15.	<p>Membership in professional bodies, communities or other informal activities</p>	<ol style="list-style-type: none"> 1) Case Writers Association of Malaysia – member 2) International Association of Management of Technology (IAMOT) – member

16.	Activities that support students' personality and development	<ol style="list-style-type: none"> 1) 2016 Supervisor for industrial training for 2 undergraduate students 2) 2015 Supervisor for industrial training for 3 undergraduate students 3) 2014 Supervisor for industrial training for 3 undergraduate students 4) 2014 Academic Advisor for 9 undergraduate students 5) 2013 Supervisor for industrial training for 4 undergraduate students 6) 2012 Supervisor for industrial training for 5 undergraduate students 7) 2010 Academic Advisor for 11 undergraduate students 8) 2007 Academic Advisor for 20 undergraduate students 9) 2005 Supervising staff for student orientation week (Kembara Program) at Bentong, Pahang, Malaysia 10) 2004 Supervising staff for student orientation week (Kembara Program) at Port Dickson, Negeri Sembilan, Malaysia
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